

## The Modern PAM Platform



## Keeper's Mission

We prevent data breaches and mitigate cyber threats.

- Experts in Identity and Access Management (IAM), zero-trust and zero-knowledge security
- Industry pioneers with several U.S. patents covering IAM and zero knowledge
- Industry certifications including FedRAMP and StateRAMP Authorization, SOC 2 and ISO (27001, 27017 and 27018)
- Highest industry awards and user reviews
- Global AWS infrastructure for public and private sector cloud covering U.S., Canada, Europe, Japan and Australia
- Published in 21 languages with 120+ countries served



On average, more than 800 organizations per month purchase Keeper's cybersecurity platform which monitors and protects millions of employees and contractors on their devices and networks.



#### The Problem

## Traditional layered cybersecurity solutions don't stop data breaches



Most organizations have **inadequate visibility, security, control, compliance and reporting** capabilities over their users' passwords, credentials and secrets on every device, application and system.



Organizations traditionally use a layered cybersecurity defense model, consisting of **disparate software products**, **that creates critical security gaps and vulnerabilities**.







## The Solution

## KeeperPAM Zero-Trust Cybersecurity Platform

01

Secures and manages access to your critical resources, including servers, web apps, databases and workloads.

02

Unifies disparate IAM solutions into one ubiquitous platform with zero-trust and zero-knowledge security.

03

Enables organizations to achieve visibility, security, control and reporting across every user on every device.



# KeeperPAM seamlessly integrates into existing tech and IdP stacks.



#### Deploy the Vault

Deploy Keeper with your SSO, such as Entra ID or Okta. Provision through SCIM, SAML or AD.

02

#### **Set Policy**

Apply MFA and role policies based on job responsibility and privilege.

03

#### Deploy the Gateway

Install a Keeper Gateway in the target environments.

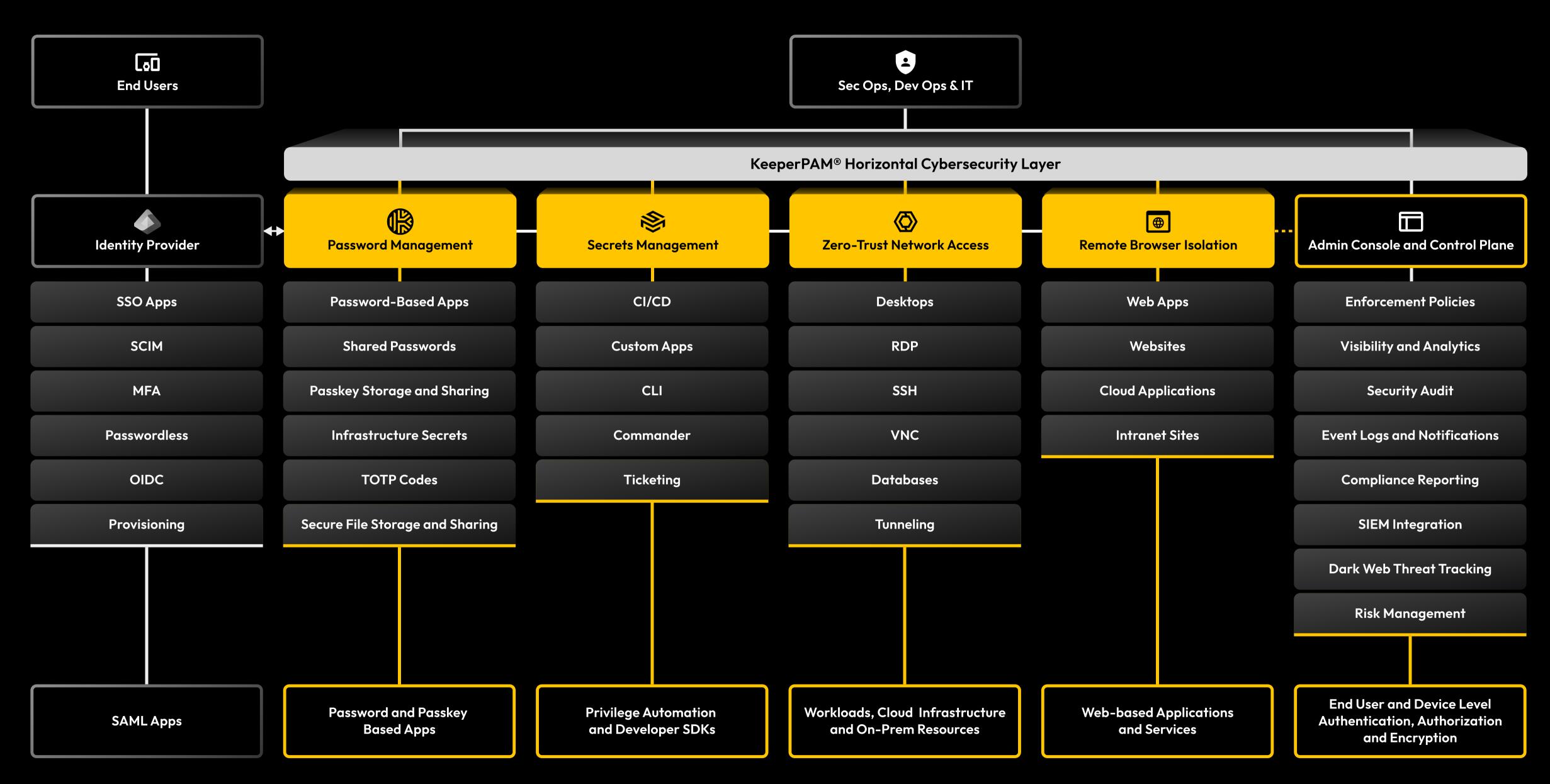
04

#### **Discover and Connect**

Manage access to resources such as machines, databases, web apps and service accounts.

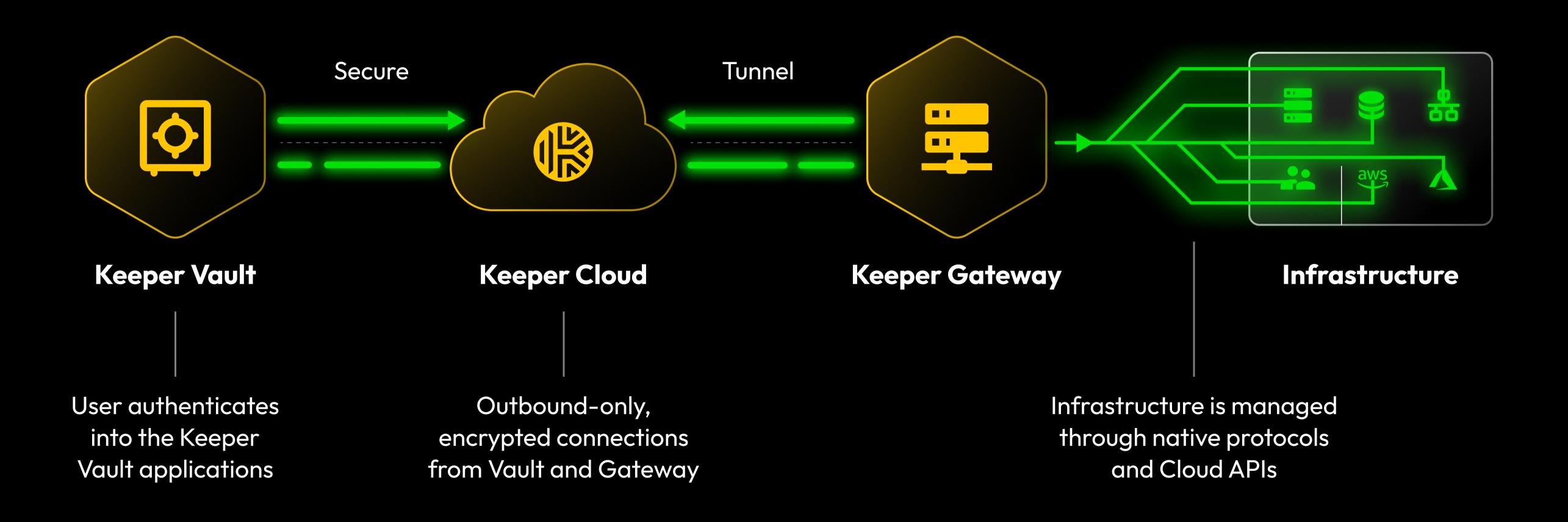


#### Zero-Trust KeeperPAM Platform





#### Modern Architecture with Advanced Deployment Capabilities





#### KeeperPAM Addresses Pervasive Use Cases





### Benefits of KeeperPAM







Enable multi-cloud management



Passwordless protection on every resource



Automate password rotation to lock down accounts



#### The Evolution of PAM Solutions



First PAM in the market



PAM with additional features

#### Delinea

(Formerly Thycotic)

PAM that disrupted market by being more affordable and easier to use



Industry's first unified, next-gen PAM solution for perimeterless and multi-cloud IT environments



#### KeeperPAM Eclipses Legacy PAM Solutions

Legacy PAM products are ugly, difficult to deploy, difficult to use and do not protect every user on every device against modern adversaries.

#### Zero-Trust KeeperPAM

#### **Cost Effective**

Fewer products to purchase and easier for IT to manage with full organizational coverage

#### **Fast Provisioning**

Seamlessly deploys and integrates with any tech or identity stack

#### Easy to Use

Unified admin console and modern UI for every employee on all device types

#### **Pervasive Visibility**

Simplifies auditing and compliance with organization-wide rolebased access control, event logging and reporting

#### **World-Class Security**

Keeper enables zero-trust transformation and is zero knowledge, which relegates all encryption key management at the client

#### Legacy PAM Solutions

#### **Cost Prohibitive**

Far more expensive product costs, maintenance and support

#### Difficult to Provision

Technically complex to deploy, requires dedicated resources with prohibitive or at-risk dependencies

#### Difficult to Use

Antiquated UI and product architectures that create end-user complexity and confusion

#### **Opaque Visibility**

Hindered by disparate, antiquated products that expose critical security and operational gaps which fail to terminate the kill chain

#### **Inadequate Security**

Legacy solutions are often not zero-trust or zero knowledge, and thus, cannot protect against modern threat vectors or adversaries





#### Password management

Protect and securely share passwords, passkeys and confidential data in a zero-knowledge vault with role-based access control, auditing and reporting.

#### Remote browser isolation

Protects web-based apps, cloud apps and BYOD devices, prevents data exfiltration and controls browsing sessions with auditing, recording and credential autofill.

#### Secrets management

Integrate CI/CD pipelines, DevOps tools, custom software and multi-cloud environments into a fully-managed, zeroknowledge platform and eliminate secrets sprawl.

#### Admin console

Manages and deploys Keeper to users, integrates with identity providers, monitors activity and establishes role-based enforcement policies.

#### Session management

Establish cloud and on-prem privileged sessions, create tunnels, enable zero-trust network access and provide secure remote database access without a VPN.

#### Control plane

Orchestrates and monitors the various components and activities related to privileged access, session management, policies and workflow.



#### Durable Competitive Advantage

01

Most robust security model and infrastructure in the industry with the largest number of certifications and authorizations for the mid-market, enterprise, for Federal and SLED segments - the only FedRAMP and StateRAMP Authorized platform of its kind, in the market.

02

The only platform in the IAM market that unifies enterprise password management, secrets management, zero-trust network access, remote browser isolation, threat tracking and reporting for enterprise-wide coverage.

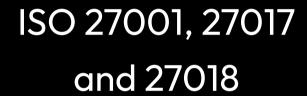
03

Designed with zero-trust and zero-knowledge security from the ground up, across all client applications, to cover multi-cloud and distributed remote work environments.



#### Industry Leading Certifications and Authorizations







SOC 2



FedRAMP



StateRAMP



HIPAA



**GDPR** 



FDA 21 CFR Part 11 Compliant



Level 1



**EU-US Privacy Shield** 



PCI DSS Level 1



**TRUSTe** 



FIPS 140-3



## Thank You

